



For Immediate Release

KAIROS REAL ESTATE PARTNERS RAISES THE BAR WITH A NEW APPROACH TO PROPERTY MANAGEMENT

BLUE BELL, PA – January 21, 2024 – Kairos Real Estate Partners is on a mission to give commercial real estate owners and operators the kind of Property Management services they need today, to thrive again tomorrow.

“I started Kairos to not only be an owner and operator of properties but to one day reimagine the Property Management side of the business,” said Stephen J. Gleason, President & CEO of Kairos Real Estate Partners. “The day has arrived for Kairos to take the lead in delivering the new industry-standard of Property Services.”

Gleason, a 30-year veteran in the industry, says as an owner, he had to settle for lackluster management services when his firm owned a portfolio of buildings. He adds, “So many management firms say they have an “owner’s mindset” when they don’t. Frankly, that’s table stakes today; investors we know demand much more dynamism than just acting like an owner.”

In less than 24 months, Kairos is managing 1.8 million SF of mid-Atlantic office and industrial properties, including the iconic Alcoa world headquarters, soon to be rebranded to reflect its multi-tenant future on Pittsburgh’s North Shore. Kairos plans to expand into Southeast Florida as early as Q1’24. Gleason attributes much of his firm’s fast traction to his outstanding, on-site team and their approach to cutting-edge technologies that are both transformative and practical towards creating an enhanced tenant experience. From the outset, the team has been led by Jeremy Wolfset, overseeing all aspects of property management. In 18 months, Kairos has invested in top talent who enjoy working together in person, always accessible and accountable, 24/7.

Kairos launched an initiative called “Defining Opportunity: Road to CRE 2030”; the firm inaugurated the initiative by investing in PropTech, developing a Kairos-branded app, powered by Cove, to enhance tenant experience at its office buildings. In addition, the firm partnered with Parkade, a parking technology, which allows tenants to reserve, change, pay for, and share or report issues with their parking spaces from their mobile devices.

Kairos continues to grow its presence among PropTech innovators to become a leading partner in the space. Gleason adds, “The industry is adopting the technology but there is a lot more to it; you need the right team who can utilize the data and really make an impact on the owner’s bottom line.”

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